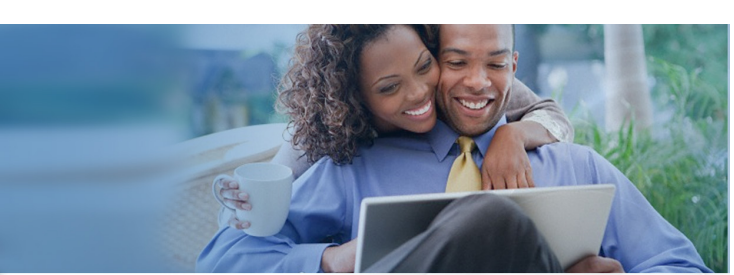


Newsletter

4th Quarter 2015



Editor's Note,

Here we are at the end of the 4th quarter of 2015. Notwithstanding speculations at the beginning of the year of strife and division over the general elections, the country has remained united and intact. The price of oil in the international market has continued its downward spiral, whilst the naira has continued to depreciate against the dollar in the wake of dwindling forex reserves. In spite of all this, Nigerians remain resilient and are arguably one of the countries with the happiest people on earth. What a wonder!! In this final edition for the year, we will conclude our editorial on the Transfer Window as promised, and crown it with the highlights of our activities in 2015. We hope this makes an interesting and enlightening read for us all.

TRANSFER WINDOW: Myth or Reality (Cont'd)

Although the guidelines have been exposed, though not yet operational, many people are still oblivious to the modalities of doing an actual transfer between PFAs. To address questions and issues that would arise on the process-flow of the transfer, we have highlighted a few of the steps, terminologies e.t.c that RSA holders will like to familiarize themselves with:

- A transferring PFA shall refer to the PFA from which an RSA is being transferred (TPFA).
- A Receiving PFA shall refer to the PFA to which an RSA is being transferred (RPFA).
- Legitimate RSA holder shall refer to a holder whose identity has been confirmed by the RPFA as being bonafide owner of an RSA.
- RSA Transfer form shall refer to an approved form completed through a RPFA requesting a transfer from a TPFA to a RPFA.
- RSA Transfer Clearing Module (RTCM) would be responsible for coordinating the processes relating to the transfer between PFAs.
- Transfer Notification is receipt of duly completed transfer form from RPFA by RTCM in respect of RSA Holder.
- RTCM: Central system resident in PENCOM that is responsible for coordinating the entire process of RSA transfers.

- Calendar Year would refer to a consecutive period of 12 months.
- Calendar Quarter shall refer to 3 month period ending 31/3, 30/6, 30/9 and 31/12 within a calendar year.

Where a transfer is approved for an RSA holder in a quarter of a calendar year, such an RSA Holder is not qualified for another transfer until 12 consecutive months from the date of last approved transfer.

- Effective Transfer Date (ETD): Last date of the last month of a quarter (31/3, 30/6, 30/9, 31/12).
- Where transfer notification is received within the last month of a quarter, ETD shall be the last day of the last month of the following quarter. E.g transfers to be effected in March are transfer requests received in Dec, Jan & Feb)
- Contributor Registration System: This is the application system responsible for warehousing all database on pension matters.
- All contributions received after ETD irrespective of the period such monies must be transferred to a Temporary Savings Account (TSA).

What is your role as a PAL RSA holder?

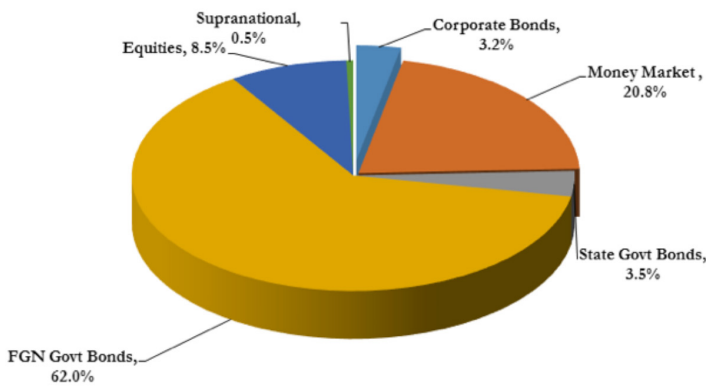
- At PAL, we are confident and hopeful of maximum retention of our existing clients based on our track record and excellence in service delivery. Our expectation is to receive more inward transfer requests from other PFAs.
- We also believe that our existing clients would be the reference point to their colleagues, friends and family of the benefits they stand to enjoy from being a PAL contributor. In view of this, we have attached an Expression of Interest form on our webpage www.palpensions.com, for prospective transferors to indicate their intention to come over to PAL when the Transfer window is open.

QUOTABLE QUOTES

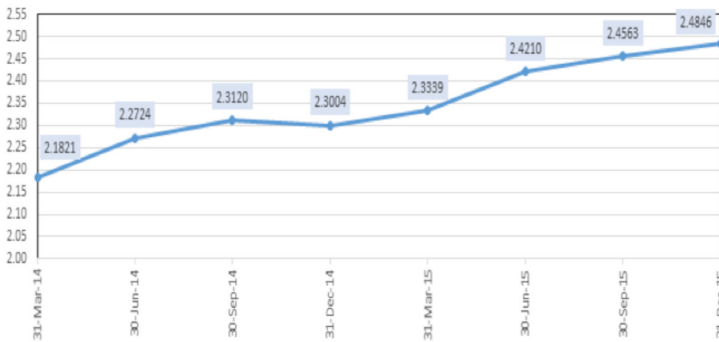
In the end, it's not the years in your life that count. It's the life in your years. - Abraham Lincoln

The PAL Value fund opened the year with a unit price of N2.3001 and stood at N2.4846 as at December 31, 2015. This represent a return of 8.02% as at December 31, 2015. The PAL Value fund portfolio as at 31st December,2015 comprised of the following asset classes: Federal Government Securities (62%), Corporate Bonds (3.2%), Supranational Bond (0.5%), State Government Bonds (3.5%), Money Market (20.8%), Equities (8.5%), Other Managed Funds (1.5%).

PAVF Asset Allocation Structure as @ December 31, 2015



PAL Value Fund Unit Price as at 31st December 2015



GRACELAND, LAGOS



SPRING OF LIFE, ENUGU

PAL PENSIONS SUSTAINABILITY WALK

A business can only thrive as long as it is sustainable. In line with the CBN's directive to financial institutions on building sustainable businesses and the trend in ensuring sustainable business practices, a date was set aside to create awareness and innovation amongst staff members in their bid to conforming with the trend. A prize was given to the team with the Most Sustainable Idea and thereafter, staff marched out on a Sustainability Walk to commemorate the day.



FREQUENTLY ASKED QUESTION

Q – How much am I expecting to collect when I retire?

A – Your lump sum and monthly pension is a function of 3 variables: your RSA balance at retirement, age at retirement and final salary (basic, housing and transport). You are however guaranteed to receive a minimum of twenty-five percent (25%) of your RSA balance as lump sum payment and the balance spread for a minimum of 18 years. This is calculated using a template provided by PENCOR.

RECAP OF OUR ACTIVITIES FOR THE YEAR 2015:

CSR 2015 FINANCIAL LITERACY FOR THE YOUNG

Our CSR project for the past 2 years has been taking financial literacy to the youths all around the nation. Last year, we launched the Financial Literacy club across 20 schools in the country. Below are pictures of some schools visited.